## Cryoquip and ACD expand into South America

Manufacturing facility opens in Brasil



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Cryoquip and ACD have opened a combined manufacturing and service facility in South America. The 3800 m2 facility is located in São Paulo, Brasil and compliments existing combined facilities in Malaysia, Australia, and India and separate facilities in Europe and China.

Strategically located near the port of Santos specifically to serve the extensive South American gas market, Cryoquip and ACD have already supplied a number of large vaporizer systems and pumps to their South American customers from their US facilities, but neither has ever been able to penetrate the local customer station and distribution markets. The ever increasing demands of the South American gas business, for a wider product range, reliability, shorter delivery times, commonality of product, and flexibility in supply, has encouraged Cryoquip and ACD to set up a manufacturing facility locally which will manufacture a complete range of each company's products: low pressure ambient, Uniflo and electric CO<sub>2</sub> vaporizers, water bath vaporizers for high flow rate applications, and plant back up systems. A full range of both centrifugal and reciprocating pumps, including an extensive line of LNG products and a full service, spare parts and repair center will be established.

Initially the same high quality, high performance, range of aluminum low pressure

ambient vaporizers, as made in our other facilities, will be manufactured using 100% local materials, ranging from  $75 - 2500 \text{ Nm}^3/$ hr. Small capacity high pressure ambient vaporizers and electric vaporizers will also be manufactured later. ACD will offer repair and service on all makes of cryogenic pumps and manufacture will be added later.

Because of local manufacture, our South American customers will receive the added benefits of lower prices, quicker deliveries and local support with installation, repairs service and technical issues. CI Brasil's current technical sales office in São Paulo will be incorporated into the new facility.

## Malaysian facilities relocate to better service local customers

## Cryoquip – Malaysia

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